

Casey Johnson



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Objective

My main objective is to help you sell your property for the highest dollar in the shortest period of time with the least amount of stress, which I can do through a variety of resource available to me.

Qualifications

I have been practicing Real Estate for 25 years. I have extensive experience and advanced training in negotiations and marketing of Real Estate. I am extremely knowledgeable regarding the current market and its trends. And, I have multiple resources at my disposal, beyond the average realtor, allowing me to help the homeowner in the most effective and efficient manner possible for each individual situation.

Background & Employment

1981-1984 United States Marine Corps

1991-1993 Real Estate Agent, RE/MAX Advantage. Beginning my 1st full year, I consistently produced in the top 10% of all agents.

1993-1995 Sales & Marketing, Home Buyers Warranty. Covering a territory that covered all of Michigan, I marketed home warranty programs to Real Estate Agents, earning a trip to Boca Raton in my first year.

1995-2000 Mortgage Loan Professional, Kalamazoo Mortgage & Franklin Mortgage. I was an independent loan officer responsible for originating, processing and closing mortgage loans, moving as I was recruited to more lucrative positions in the industry.

2000-2003 Branch Manager, Enterprise Mortgage. I was responsible for all aspects of management from hiring and supervision of employees to cost management and vendor relations.

1997-2003 Real Estate Agent, Grand Rapids Michigan. For several years, I provided both real estate and mortgage services to my customers, facilitating the process of buying a home by combining services under one roof.

2004-2007 Mortgage Professional, America's Mortgage Broker

2004-Now Real Estate Advisor, Ocala Florida.

Real Estate Resources and Services

Investor Bank: I have relationships with real estate investors across the United States who are actively purchasing property right here in the Ocala area, and I continue to market for new investors all of the time. Many of these investors pay cash for their properties, facilitating a quick closing.

Stay or Walk Away Foreclosure Services: If you are facing foreclosure, you can stay in your home, usually for about half of your current mortgage payment, or you can just walk away without strings attached. These services are provided without big upfront retainers and do not involve a short sale or mortgage modification. Learn more at stop-florida-foreclosure.com.

Emergency Intervention for Sheriff's Sale: Even if you are within days of a sheriff's sale we can usually delay and even stop your foreclosure. But do not wait - every minute counts at this point.

Help for Underwater Properties: Short sales have a bad reputation for taking a long time. Much of the time delay is often restrictions place by your lender. With effective management and communication, short sales can be efficiently negotiated and closed within 60 to 90 days after your lenders minimum marketing period. I employ the most effective short sale negotiators in the business, and it doesn't cost you a dime.

For Sale By Owner Private Listings: We have a shortage of good properties on the Ocala MLS. I am willing to expose my buyers to your home without a traditional MLS listing. If I find a buyer that is willing to pay your required price plus my commission, I will negotiate and coordinate the sale for 4% compensation. If you find the buyer, you owe nothing.